

**SACRAMENTO PROFESSIONAL FACILITATORS - DISCOUNTED GROUP RATES FOR COURSES
FOR STATE & LOCAL GOVERNMENT & NON-PROFITS (Effective January 1, 2023)**

Includes volume discounts of 6% for 2 nd set of 10 participants and 12% for 3 rd set of 10 participants in addition to reduced rate over commercial prices	Course Length	Flat rate for up to 10 participants	Flat rate for 11 – 20 participants	Flat rate for 21 – 30 participants
Online Courses				
ToP® Facilitation Methods: Leadership Online Intensive (includes coaching) – 15 participants max	9 – 2½ hr modules	\$15,500	Flat fee for 15 participants \$23,250	N/A
ToP® Strategic Planning Online	5 – 3 ½ hr modules	\$10,500	\$20,370	\$29,610
ToP® Accelerated Action Planning Online	2 – 3 hr modules	\$5,000	\$9,700	\$14,100
ToP® Facilitation for Innovation: Inspiring Group Creativity – Online	3 – 3 ½ hr modules	\$7,000	\$13,580	\$19,740
ToP® Approaches to Environmental Scanning Online	3 – 3 ½ hr modules	\$7,000	\$13,580	\$19,740
ToP® Secrets of Implementation Online	4 – 3 hr modules	\$8,500	\$16,490	\$23,970
Courses at Business Location				
ToP® Facilitation Methods: Leadership Edition	3 days	\$15,500	\$30,070	\$43,710
ToP® Accelerated Action Planning	6 hours	\$5,000	\$9,700	\$14,100
ToP® Action Planning and Accelerated Action Planning	1 day	\$7,000	\$13,580	\$19,740
ToP® Facilitation for Innovation: Inspiring Group Creativity	1 day	\$7,000	\$13,580	\$19,740
ToP® Focused Conversation	1 day	\$7,000	\$13,580	\$19,740
ToP® Focused Conversation Method: Brain Based Leadership	1 day	\$7,000	\$13,580	\$19,740
ToP® Consensus Workshop	1 day	\$7,000	\$13,580	\$19,740
ToP® Strategic Planning	2 days	\$10,500	\$20,370	\$29,610
ToP® Approaches to Environmental Scanning	1 day	\$7,000	\$13,580	\$19,740
ToP® Secrets of Implementation	2 days	\$10,500	\$20,370	\$29,610
ToP® Social Process Triangles	1 day	\$7,000	\$13,580	\$19,740
Participatory Project Management Part One: Project Design	½ day	\$3,950	N/A	N/A
Participatory Project Management Part Two: Project Planning	½ day	\$3,950	N/A	N/A
Facilitation Graphics (add \$50 materials fee/each)	1 day	\$7,000	\$13,580	\$19,740
Facilitating Conciliation: Beyond Conflict Resolution	2 days	\$10,500	\$20,370	\$29,610
Mastering the Technology of Participation (MToP®)	12 days	\$55,500	\$107,670	\$156,510
Meetings That Work	2 days	\$10,500	\$20,370	\$29,610
ToP® Facilitation Methods	2 days	\$10,500	\$20,370	\$29,610
Designing for Change	2 days	\$10,500	\$20,370	\$29,610
Community Development Intensive	5 days	\$28,000	\$54,320	\$78,960
Making Data Dance	1 day	\$7,000	\$13,580	\$19,740