

**SACRAMENTO PROFESSIONAL FACILITATORS - DISCOUNTED GROUP RATES FOR COURSES  
FOR FEDERAL GOVERNMENT (Effective March 1, 2021 - present)**

| Includes volume discounts of 6% for 2 <sup>nd</sup> set of 10 participants and 12% for 3 <sup>rd</sup> set of 10 participants in addition to reduced rate over commercial prices | <b>Course Length</b> | <b>Flat rate for up to 10 participants</b> | <b>Flat rate for 11 – 20 participants</b> | <b>Flat rate for 21 – 30 participants</b> |
|--|----------------------|--|---|---|
| <b>Online Courses</b>  |                      |  |   |   |
| ToP® Facilitation Methods: Leadership Online Intensive (includes coaching) – 15 participants max   | 9 – 2½ hr modules    | \$14,500                                   | Flat fee for 15 participants<br>\$21,315  | N/A                                       |
| ToP® Strategic Planning Online   | 5 – 3 ½ hr modules   | \$9,500                                    | \$18,430                                  | \$26,790                                  |
| ToP® Accelerated Action Planning Online  | 2 – 2½ hr modules    | \$3,000                                    | \$5,820                                   | \$8,460                                   |
| ToP® Facilitation for Innovation: Inspiring Group Creativity – Online  | 3 – 3 ½ hr modules   | \$6,500                                    | \$12,610                                  | \$18,330                                  |
| ToP® Approaches to Environmental Scanning Online   | 3 – 3 ½ hr modules   | \$6,500                                    | \$12,610                                  | \$18,330                                  |
| ToP® Secrets of Implementation Online  | 4 – 3 hr modules     | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| <b>Courses at Business Location</b>  |                      |  |   |   |
| ToP® Facilitation Methods: Leadership Edition  | 3 days               | \$9,500                                    | \$18,430                                  | \$26,790                                  |
| ToP® Accelerated Action Planning   | 5 hours              | \$3,000                                    | \$5,820                                   | \$8,460                                   |
| ToP® Action Planning and Accelerated Action Planning   | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |
| ToP® Facilitation for Innovation: Inspiring Group Creativity   | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |
| ToP® Focused Conversation  | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |
| ToP® Focused Conversation Method: Brain Based Leadership   | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |
| ToP® Consensus Workshop  | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |
| ToP® Strategic Planning  | 2 days               | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| ToP® Approaches to Environmental Scanning  | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |
| ToP® Secrets of Implementation   | 2 days               | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| ToP® Social Process Triangles  | 1 day                | \$6,000                                    | \$12,000                                  | \$18,000                                  |
| Participatory Project Management Part One: Project Design  | ½ day                | \$3,950                                    | N/A                                       | N/A                                       |
| Participatory Project Management Part Two: Project Planning  | ½ day                | \$3,950                                    | N/A                                       | N/A                                       |
| Facilitation Graphics  | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |
| Facilitating Conciliation: Beyond Conflict Resolution  | 2 days               | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| Mastering the Technology of Participation (MToP®)  | 12 days              | \$55,000                                   | \$110,000                                 | \$165,000                                 |
| Virtual ToP® Application Design  | 6-2 hr               | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| Meetings That Work   | 2 days               | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| ToP® Facilitation Methods  | 2 days               | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| Designing for Change   | 2 days               | \$7,500                                    | \$14,550                                  | \$21,150                                  |
| Virtual Facilitation On-line   | 8-2 hr               | \$9,500                                    | \$18,430                                  | \$26,790                                  |
| Community Development Intensive  | 5 days               | \$28,000                                   | \$54,320                                  | \$78,960                                  |
| Making Data Dance  | 1 day                | \$5,000                                    | \$9,700                                   | \$14,100                                  |