

**HEIDI KOLBE & COMPANY AND SACRAMENTO PROFESSIONAL FACILITATORS
BUSINESS & COMMERCIAL RATES FOR COURSES (Effective January 1, 2023)**

Includes volume discounts of 6% for 2 nd set of 10 participants and 12% for 3 rd set of 10 participants.	Course Length	Flat rate for up to 10 participants	Flat rate for 11 – 20 participants	Flat rate for 21 – 30 participants
Online Courses				
ToP® Facilitation Methods: Leadership Online Intensive (includes coaching) (15 participants max)	9 – 2½ hr modules	\$18,500	Flat rate for 15 participants \$27,750	N/A
ToP® Strategic Planning Online	5 – 3 ½ hr modules	\$12,500	\$24,250	\$35,250
ToP® Accelerated Action Planning Online	2 – 3 hr modules	\$5,500	\$10,670	\$15,510
ToP® Facilitation for Innovation: Inspiring Group Creativity - Online	3 – 3 ½ hr modules	\$8,000	\$15,520	\$22,560
ToP® Approaches to Environmental Scanning Online	3 – 3 ½ hr modules	\$8,000	\$15,520	\$22,560
ToP® Secrets of Implementation Online	4 – 3 hr modules	\$10,500	\$20,370	\$29,610
Courses at Business Location				
ToP® Facilitation Methods: Leadership Edition	3 days	\$18,500	\$35,890	\$52,170
ToP® Accelerated Action Planning	6 hours	\$5,500	\$10,670	\$15,510
ToP® Action Planning and Accelerated Action Planning	1 day	\$8,000	\$15,520	\$22,560
ToP® Facilitation for Innovation: Inspiring Group Creativity	1 day	\$8,000	\$15,520	\$22,560
ToP® Focused Conversation	1 day	\$8,000	\$15,520	\$22,560
ToP® Focused Conversation Method: Brain Based Leadership	1 day	\$8,000	\$15,520	\$22,560
ToP® Consensus Workshop	1 day	\$8,000	\$15,520	\$22,560
ToP® Strategic Planning	2 days	\$12,500	\$24,250	\$35,250
ToP® Approaches to Environmental Scanning	1 day	\$8,000	\$15,520	\$22,560
ToP® Secrets of Implementation	2 days	\$12,500	\$24,250	\$35,250
ToP® Social Process Triangles	1 day	\$8,000	\$15,520	\$22,560
Participatory Project Management Part One: Project Design	½ day	\$4,000	N/A	N/A
Participatory Project Management Part Two: Project Planning	½ day	\$4,000	N/A	N/A
Facilitation Graphics (add \$50 materials fee/each)	1 day	\$8,000	\$15,520	\$22,560
Facilitating Conciliation: Beyond Conflict Resolution	2 days	\$12,500	\$24,250	\$35,250
Mastering the Technology of Participation (MToP®)	12 days	\$60,500	\$117,370	\$170,610
Meetings That Work	2 days	\$12,500	\$24,250	\$35,250
ToP® Facilitation Methods	2 days	\$12,500	\$24,250	\$35,250
Designing for Change	2 days	\$12,500	\$24,250	\$35,250
Community Development Intensive	5 days	\$28,000	\$56,000	\$84,000
Making Data Dance	1 day	\$8,000	\$15,520	\$22,560