



### Facilitation Team:

**Melinda Czaia**  
**Brigid Riley**  
**Kim Howe**  
**Nadine Lund**  
**Becky Foreman**  
**Heidi Kolbe**

916.481.4488

[orders@KolbeCompany.com](mailto:orders@KolbeCompany.com)  
[www.KolbeCompany.com](http://www.KolbeCompany.com)



**FEDERAL CONTRACT:**  
47QRAA18D002T

**DUNS:** 021183237

**NAICS:** 541611, 611430

**CMAS:** 4-20-03-0520C

**SMALL BUSINESS**  
**WOMAN OWNED:**  
RWOSB21554

**CA SMALL BUSINESS:**  
1745948

## STATEMENT OF CAPABILITIES

### Community and Economic Development

#### Summary

At the Kolbe Company, we help the government agencies and their partners build stronger and more resilient communities. We support clients in engaging and collaborating with stakeholders in order to develop a deep and comprehensive understanding of communities' complex realities and needs, surface their unique assets, identify priority investments, and build broad consensus and ownership of decisions.

Our team brings extensive experience in community and economic development both domestically and internationally. We specialize in cross-sector and intergroup collaborative work and are skilled in applying the best practices of the International Association for Public Participation and the powerful tools of the Technology of Participation, among others.

#### Services

Our experienced facilitation, coaching and consultation to support community and economic development initiatives, can include:

- *Stakeholder Outreach & Engagement:* One-on-one interviews, surveys, stakeholder mapping.
- *Meeting Facilitation:* Focus groups, consensus-building workshops, public and stakeholder meetings.
- *Community and Contextual Assessment:* Community histories, systems mapping, gap and trends analyses, cooperative study of complex data, social process triangles for evaluating holistic community and coalition health.
- *Conflict Resolution:* Mediation and negotiation.
- *Planning:* Strengths-based strategic planning, place-based and land-use planning.
- *Program and Policy Development*
- *Training:* Basic Meeting Skills, Accelerated Action Planning, Environmental Scanning, Strategic Planning and Secrets of Implementation

#### Key Differentiators

- Highly participatory approaches, proven in communities around the world over the past 60 years, that tap into the unique knowledge, expertise, and perspectives of individuals, communities and agencies.
- Build and implement innovative, truly collaborative plans of action that draw upon community assets and social capital.
- Specialists in integrating diverse groups: multi-lingual, multi-cultural, and multi-sector.
- Bottom-up approaches to planning promotes confidence, unity, ownership of, and commitment to decisions
- Structured methods that keep groups on track and moving toward shared understanding and purpose