

STATE AND LOCAL GOVERNMENT AND NON-PROFIT RATES FOR ON-SITE COURSES

Flat rates are charged for all Tiers because of instructor requirements. In most cases, one instructor may train up to ten participants. Two instructors are required for 11 – 20 participants and three instructors for 21 – 30 participants. For example, a flat rate of \$18,430 is charged for ToP® Facilitation Methods: Leadership Edition whether there are 11 or 20 participants. In-House courses are usually customized to meet the organizational needs. This may increase the price.

In-house course rates are based on the discounted government course rates for public courses. Additionally, volume discounts are provided to government for participants 11-20 (6%) and 21-30 (12%). These discounts are reflected in the course rate charts below.

In-House Courses – 2018 Rates	Course Length	Flat rate for up to 10 participants	Flat rate for 11 – 20 participants	Flat rate for 21 – 30 participants
ToP® Facilitation Methods: Leadership Edition	3 days	\$9,500	\$18,430	\$26,790
ToP® Accelerated Action Planning	½ day	\$3,000	\$5,820	\$8,460
ToP® Action Planning and Accelerated Action Planning	1 day	\$5,000	\$9,700	\$14,100
ToP® Facilitation for Innovation: Inspiring Group Creativity	1 day	\$5,000	\$9,700	N/A
ToP® Focused Conversation	1 day	\$5,000	\$9,700	\$14,100
ToP® Focused Conversation Method: Brain Based Leadership	1 day	\$5,000	\$9,700	\$14,100
ToP® Consensus Workshop	1 day	\$5,000	\$9,700	\$14,100
ToP® Strategic Planning	2 days	\$7,500	\$14,550	\$21,150
ToP® Approaches to Environmental Scanning	1 day	\$5,000	\$9,700	\$14,100
ToP® Secrets of Implementation	2 days	\$7,500	\$14,550	\$21,150
ToP® Social Process Triangles	1 day	\$5,000	\$9,700	\$14,100
Participatory Project Management Part One: Project Design	½ day	\$3,950	N/A	N/A
Participatory Project Management Part Two: Project Planning	½ day	\$3,950	N/A	N/A
Facilitation Graphics	1 day	\$5,000	\$9,700	\$14,100

Facilitating Conciliation: Beyond: Conflict Resolution	2 days	\$7,500	\$14,550	\$21,150
Mastering the Technology of Participation (MToP)	12 days	\$50,000	\$97,000	\$141,000
Virtual ToP Application Design	6 – 2 hours	\$7,500	\$14,775	\$21,825
Meetings That Work	2 days	\$7,500	\$14,550	\$21,150
ToP Facilitation Methods	2 days	\$7,500	\$14,550	\$21,150
Designing for Change	2 days	\$7,500	\$14,550	\$21,150
Virtual Facilitation On-line	8 – 2 hours	\$9,500	\$18,430	\$26,790
Community Development Intensive	5 days	\$28,000	\$54,320	\$78,960

ToP Facilitation Methods and ToP Strategic Planning courses are eligible for continuing education credit by the National Commission for Health Education Certification (13.5 CECH) and American Institute for Certified Planners (14.5 CM). Additional units are available for ToP Facilitation Method: Leadership Edition.

Go to www.topsf.org or www.top-training.net to register or call Nileen at 916-705-1203.